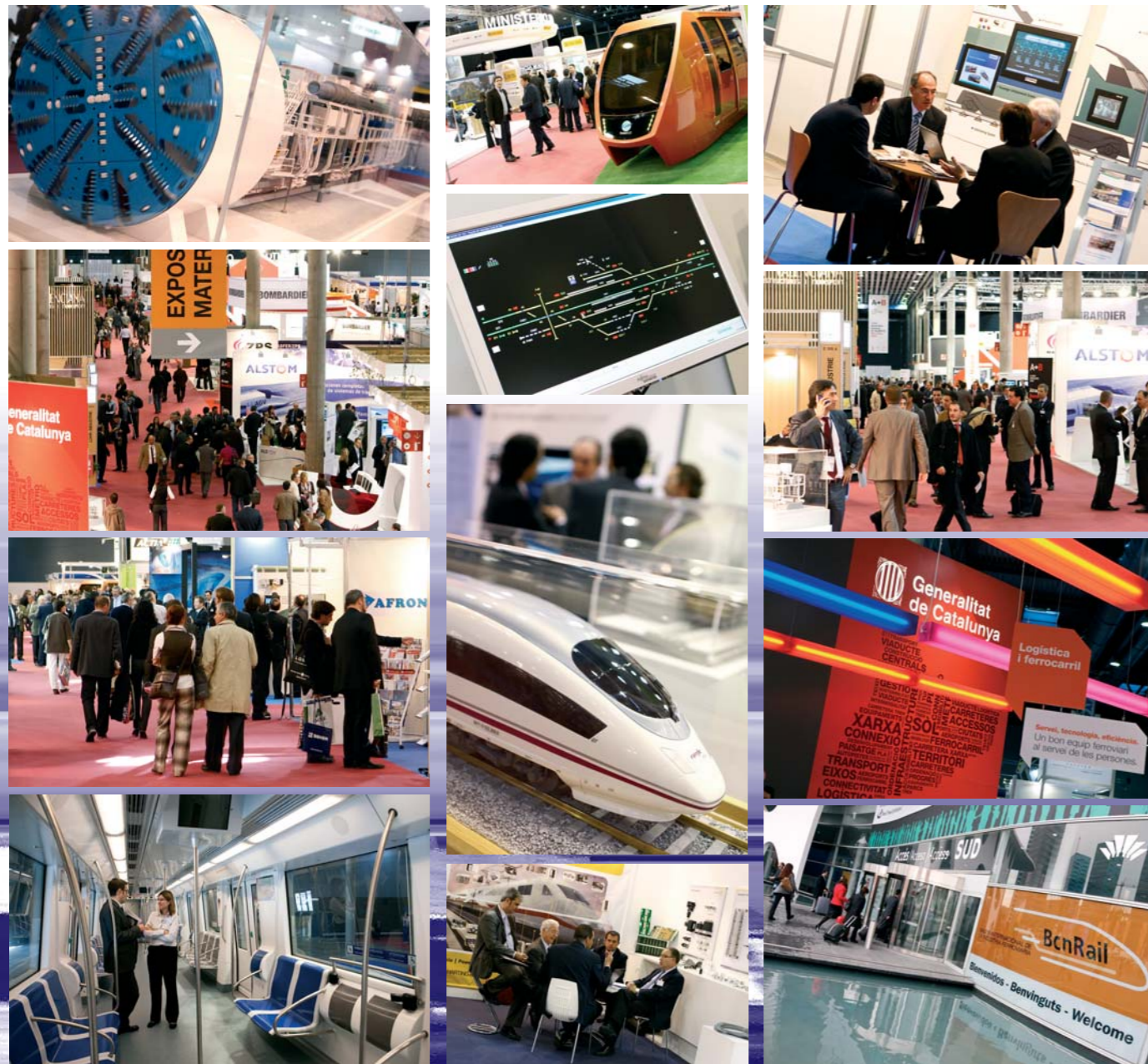


The show in images



www.bcnrail.com

We await you in 2011
from the 18th to the 21st of October



Fira Barcelona

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With the support of:



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BcnRail

INTERNATIONAL RAILWAY INDUSTRY SHOW

Report
2009

Central station of the Spanish railway industry



At its second edition, held from the 30th of November to the 3rd of December 2009, the International Railway Industry Show organised by Fira de Barcelona, was confirmed as a benchmark event for the Spanish railway industry in brilliant fashion.



Fira Barcelona

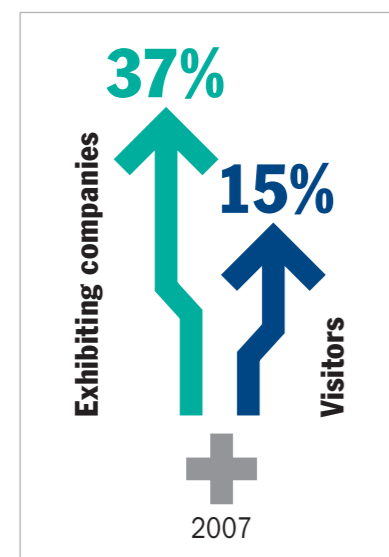
BcnRail

Una convocatoria al alza

The results are conclusive: after the last, recent edition, BcnRail has been established as a must-attend event for the national and international railway sector.

The show was visited by 8,073 professionals, 15% more than in 2007, mainly top executives who took advantage of their attendance to generate multiple business leads with representatives from 200 exhibiting companies from 18 countries that participated in the show.

There were 37% more exhibitors than at the first show.



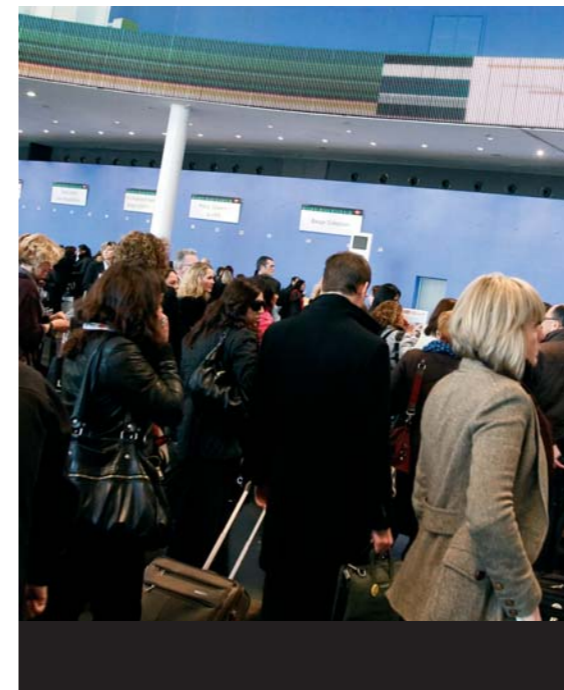
The Show brought together direct and indirect exhibitors from Austria, Belgium, Canada, Czech Republic, Denmark, France, Germany, Italy, Morocco, Mexico, Netherlands, Poland, Portugal, Rumania, Spain, Switzerland, United Kingdom and Venezuela.



Major sector representation

All areas related to the railway industry were widely represented at this biennial show, from engineering, building, infrastructures, superstructures, electrification, signage and telecommunications, to auxiliary equipment, operators, services and maintenance, as well as a numerous SMEs that benefited from the multiple business leads generated at the show.

Leading manufacturers of rolling stock, such as Alstom, Bombardier, CAF, Patentes Talgo, Siemens and Vossloh presented their latest technological innovations.



A show with firsts

Two of the railway industry's leading companies, Alstom and CAF, presented their latest advances at BcnRail 2009: the driverless metro from L9 of the Barcelona metro and the new Edinburgh tram, respectively, major highlights at the show.

Alstom exhibited the Series 9000 trains, manufactured in the facilities at Santa Perpetua de Mogoda, Barcelona and which will run along L9 of the Barcelona Metro. Designed to be operated automatically without a driver, they can also run manually, with a driver, on the existing lines. A new feature of the train carriages is a front-end evacuation door which allows passengers to exit the train in record time.

CAF, on the other hand, presented the premiere of the new tram which will be delivered to the City of Edinburgh Council (Scotland) in April 2010 and will be in circulation in July 2011.



Unanimous approval by the exhibitors

According to exhibitors, the Railway Industry Show, BcnRail 2009, far exceeded expectations, confirming it as a benchmark event for the national sector. Highlighted issues to be improved were internationalisation and more companies from auxiliary sectors. These are some of the opinions recorded in the hours leading up to the close of the show.

“This has been an assembly with a record participation in the history of our association”

AURELIO ROJO, secretary general of ALAMYS
 “The show has been a big boost for us. We think it was a good bet to organise the 23rd ALAMYS Assembly together with BcnRail 2009, so much so that this has been a record participation in the history of our association with over 400 delegates from 16 countries. We would like to find ways of collaborating with BcnRail in the future”.

“A 10 to the organisational team”

JOAN VENTOSA, delegate councillor of Railtech España
 “I would give a 10 to the team who organised BcnRail 2009. I congratulate them for their work and hope they continue long these lines. Spain is a country with a long railway tradition which needed a show like this one.”

“We were surprised by the quality of the exhibition”

JORGE CATURLA, sales manager of DILAX Intelcom GMBH
 “We have been surprised by the quality of the exhibition. We would have liked to have seen more international visitors, but I believe that the show is on the right track. The sector is mature enough for BcnRail to be a benchmark show”.

BcnRail

Presence and support of public administrations

BcnRail 2009 boasted the presence and support of the main Public Administrations, major promoters of railway infrastructure works being carried out in our country. Presentations of some of these important projects, such as the extension of the high-speed network, the construction of new metro lines, such as the Barcelona L9 and the tram or light rail in various Spanish cities, were highlights at the respective stands of institutions, such as the Ministry of Public Works, the Catalan Generalitat and the Valencia Generalitat.

An exhibition representative of the most immediate future proposals, which Joaquim Nadal, councillor for Territorial Policy and Public Works of the Catalan Generalitat, has defined as "the century of the second railway revolution".

BCNRail INNOVA exhibits the research potential of the Spanish railway industry

Under the title BcnRail Innova, Technological Projects and Innovations in the Railway Industry and with the collaboration of the Spanish Railways Foundation, the show featured the sector's R&D&I in a space dedicated to showing some of the research projects currently underway, developed mainly within the framework of the 2004-2007 and 2008-2011 National Plans for the railway industry. The exhibition, which included 63 explanatory posters about other projects promoted by companies, research and development centres and universities, showcased the innovative potential of the Spanish railway industry and confirmed the close collaboration existing in this field between the public and private sector.

The exhibition was organised by the Plataforma Tecnológica Ferroviaria Española (Spanish Railway Technological Platform), PTFE, of which encompasses the organisations participating in this initiative.



The show contributed to the success of the 23rd ALAMYS Assembly

In addition to the commercial exhibition, BcnRail hosted a full programme of side events to debate the sector's current situation and major railway projects of the future. A highlight, because of its importance and level of representation, was the 23rd General Assembly of the Latin American Association of Metros and Undergrounds (ALAMYS), organised by the General Secretariat of this association in collaboration with TMB, Renfe Operadora, Tramvia Metropolitana de Barcelona and FGC, which assembled over 400 delegates from 16 countries and achieved a record participation in the history of the association.

Six round tables were held at the congress and topics included Barcelona metro's new Line 9, the development of the high speed network in Spain and major Latin American metro projects.

The Latin American Association of Metros and Undergrounds (ALAMYS) was created in 1987 with the aim of facilitating the exchange of experiences and technologies among member companies of Latin America and the Iberian Peninsula, and currently has 30 associate members, 74 adherent members and 5 honorary members.

"The sector needs a show like this one"

ERNESTO RUIZ, export manager, DANOBAT GROUP
 "BcnRail 2009 has been much better than BcnRail 2007. We believe the show has to promote more internationalisation and help to generate railway culture. Spain is the country where the most is being invested in the railways and we need to know how to make the most of this circumstance. The sector needs a show like this one".

"Participating in the show has allowed us to meet new clients"

JOAN CABARROCAS, area manager TECALUM INDUSTRIAL
 "Thanks to Railgrup, we have been able to be present in BcnRail 2009. It has been a positive experience, since we have made contact with companies that are very representative of the railway sector. We are manufacturers of aluminium profiles and participating in the show has allowed us to meet new clients".

"Much better than in 2007"

ANA FERNÁNDEZ, sales manager, PLANYTEC
 "It has been a positive experience. For us, it has been much better than in 2007. Of course, we would like it to be a more international show in 2011. BcnRail is an interesting meeting point and should be the only railway event in our country".

"The show has enormous growth potential"

ANTONIO MONTÉ, Harting Iberia
 "I believe the show has further to go. It has enormous growth potential, which should continue to be exploited. I consider it to be a good start, but I think BcnRail has to attract more foreign companies. I am grateful to Railgrup for the initiative that allowed us to participate in BcnRail at their stand".

"More contacts in four days than in various months"

BEATRIZ DE DIEGO, marketing operative, SICE
 "We are happy with our first participation in BcnRail. We have found quality visitors and we think the joint organisation of BcnRail with the ALAMYS Assembly was a good idea. We have made many more contacts in four days than in various months. Social relations established at a show like this one add value to the event. We will be back in 2011".

BcnRail

Associations and professionals that intervened in the side events

Asociación Latinoamericana de Metros y Subterráneos (ALAMYS)/ Manel Villalante, director general de Transporte Terrestre de la Generalitat de Catalunya/ Carme Deulofeu, directora general de Área de Edificación y Línea 9 de Gestió d'Infraestructures, SA (GISA)/ Pere Calvet, director general de Infraestructures Ferroviàries de Catalunya (IFERCAT)/ Sebastián Buenestado, director general de Metro de Transportes Metropolitanos de Barcelona (TMB)/ Antonio Moreno, director general de ALSTOM/ Juan Carlos Lorenzo, director general de SIEMENS/ Carles Sumarroca, vicepresidente de COMSA EMTE/ Joan Torres, presidente de Ferrocarrils de la Generalitat de Catalunya (FGC)/ Roberto Roy, secretario ejecutivo de la Secretaría del Metro de Panamá/ Juan Fernando Góngora, secretario de Obras Públicas del ferrocarril suburbano de la sabana de Bogotá, región de Cundinamarca (Colombia)/Luis Germán Jahn, presidente de los Subterráneos de Buenos Aires (Argentina)/ José Luis Nores, director gerente de los Ferrocarriles de la Junta de Andalucía/ Antonio López Corral, catedrático de Economía Aplicada de la Universidad Politécnica de Madrid/ Jorge Rebelo, especialista senior del Banco Mundial y representantes del Banco Interamericano de Desarrollo, del Banco Europeo de Inversiones y del Banco de Santander/ Aurelio Rojo, secretario general de la Asamblea Latinoamericana de Metros y Subterráneos (ALAMYS)/ Jorge Kogan, asesor principal de la Cooperación Andina de Fomento (CAF)/ Michael Roschlau, presidente de la Asociación Canadiense del Transporte Urbano (CUTA)/ Jessica Bechir, gerente de Estudios Internacionales de la Asociación Estadounidense del Transporte Urbano (APTA)/ Joaquim Reis, presidente de la Asamblea de Metros de la Asociación Internacional de Transporte Público (UITP)/ Juan Manuel Jiménez, director de Estudios y Programas de la Fundación de los Ferrocarriles Españoles/ Javier Vizcaino, presidente de Railgrup/ Pilar de Torres, presidenta de Infraestructuras Ferroviàries de Catalunya (IFERCAT)/ Gabriel Alarcón, miembro de la Comisión I+D+i de Railgrup/ Alberto Calvo, director de Transportes Españoles de INDRA/ Eneko Aldama, jefe de línea de negocio de Ticketing de Telvent/ Alberto Conde, director general de Nem Solutions del grupo CAF/ Luis Ramos, director de Comunicación de Bombardier/ Dídac Pestaña, vicepresidente ejecutivo de Transportes Metropolitanos de Barcelona (TMB)/ Carlos López, gerente de Transporte de SICE/ Rubén Villalón, director nacional de Operaciones Cajeros de PROSEGUR/ Antonio Guevara, director de la Oficina de México de POYRY/ Manel Nadal, secretario para la Movilidad de la Generalitat de Catalunya/ COMSA EMTE/ Asociación de Industrias de Acabados de Superficies (AIAS)/ Institut Cerdà/ Railgrup/ Carl Software/ Col-legi d'Enginyers Industrials de Catalunya/ Asociación de Industrias de Acabados de Superficies (AIAS)/ Centro de Estudios y Asesoramiento Metalúrgico (CEAM)/ FERRMED



"The Spanish railway industry needed an event such as this one"

GEMA GONZALO, Department of Communication Railway Transport Division SIEMENS

"It has been a show with much activity. We think that holding BcnRail and the ALAMYS Assembly has been a great initiative. It has been demonstrated that the Spanish railway industry needed an event such as this one and BcnRail should be the benchmark show for the sector on a national level".

"For auxiliary companies it is an important business opportunity"

ELVIRA MARTÍN, executive secretary, Asociación de Industrias de Acabados de Superficies (AIAS)

"We have detected a quality audience and we would have liked more representation of small companies from the auxiliary industry of the railway sector. The railway sector is undergoing expansion and it is an important business opportunity for auxiliary companies".

"We have made interesting business contacts"

ANTONIO HERNÁNDEZ BAJO, operations manager, GMV

"We believe that there was a lack of suppliers of auxiliary systems from the railway sector and we think the show should have a more international dimension. Spain has a strong railway industry and the show should be just as strong. Despite everything, we have made interesting business contacts".

"Barcelona is the ideal venue"

NICOLAS DE MOUCHERON, director of UbiFrance in Spain

"Globally, we have many interesting contacts. We believe that there should only be one railway industry show and we think that, because of its geo-strategic location and industrial and trade fair tradition, Barcelona is the ideal venue. BcnRail has to continue growing."

Fact file

BcnRail, Railway Industry Show 2009

Edition

Second

Frequency

Biennial

Sphere

Trade

Exhibitors

200, direct and indirect, from 18 countries

Visitors

8,073

Stands Area

6,100 square metres

Sectors

Public Administrations
Engineering Companies
Construction Companies
Infrastructure/Superstructure/Electrification
Signage and Telecommunications
Manufacturers of Rolling Stock
Auxiliary Equipment
Operators
Services and Maintenance

Venue

Pavilion 1, Gran Via Exhibition Centre

Organised by

Fira de Barcelona

List of Exhibitors

- A** → ACO PRODUCTOS POLIMEROS
ACTIA VIDEOBUS S.A.U.
ACUSTTEL GRUPO
ADETEL GROUP
ADHETEC SASADIF - ADMINISTRADOR DE INFRAESTRUCTURAS FERROVIARIAS
AFRON, S.A.
AIAS (ASOCIACIÓN DE INDUSTRIAS DE ACABADOS DE SUPERFICIES)
ALSTOM
AMPER
AMURRIO FERROCARRIL Y EQUIPOS S.A.
ANSALDO STS ESPAÑA, S.A.
APOLO,FJACIONES Y HERRAMIENTAS, S.L.
ARDANUY INGENIERIA S.A.
ASCAMM CENTRO TECNOLÓGICO
AUDITORIA ACUSTICA, S.L.
AUDITORIAS E INGENIERIAS, S.A.
AXIA INGENIERIA
AYESA
- B** → BOMBARDIER
- C** → CABLECONTROL
CAF - CONSTRUCCIONES Y AUXILIAR DE FERROCARRILES S.A.
CALMELL, S.A.
CAMARAS DE COMERCIO ESPAÑOLAS (SUBCONTEX). CAMARA BILBAO
CARL SOFTWARE
CDM SOPORTES ELASTICOS, S.L.
CEAM CENTRE D'ESTUDIS I AS. METAL-LURGIC
CENTRALP
CETREN FORMACION, S.L.U.
CHAUVIN ARNOUX IBERICA, S.A.
CLARIANT PRODUKTE (D) GMBH
COL-LEGI D' ENGINYERS TÈCNICS INDUSTRIALS DE BARCELONA
COMASFER / ZPS, U.T.E.
COMSA EMTE
CONTEC GMBH
CORACI S.A
CUBIS INDUSTRIES
- D** → DAMESA - GRUPO MIKALOR
DANO - RAIL, S.COOP
DILAX INTEL.COM GMBH
DIMETRONIC S.A.
DISEÑO INDUSTRIAL ITALDESIGN, S.L.
DT-VYHYBKARNA A STROJIRNA AS.
EDILON SEDRA IBERICA, S.L.
EFACEC
EIX VERTICAL
ELASTOMEROS POLITECNICOS, S.L.
ERDMANN SOFTWAREGESELLSCHAFT GMBH
ERG TRANSIT SYSTEMS, S.A.
EURO-COBIL, S.L.
EUROTECH S.P.A
FEDERACIO CATALANA D' AMICS DEL FERROCARRIL
FELGUERA MELT, S.A.
FERRMED A.S.B.L.
FERROCARRILES DE LA JUNTA DE ANDALUCIA
FERROCARRILS DE LA GENERALITAT DE CATALUNYA
FERROCARRILS DE LA GENERALITAT VALENCIANA
FEVE - FERROCARRILES DE VIA ESTRECHA
FOGTEC FIRE PROTECTION
FRAUSCHER GMBH
FUNDACION CIDETEC
FUNDICIONES ACEROS ESPECIALES D, S. L.
FUNDIGEX - ASOCIACIÓN ESPAÑOLA DE EXPORTADORES DE FUNDICIÓN
- G** → GALOL, S.A.
GEBRUEDER TRILETY GMBH
GMV SISTEMAS
GORGY TIMING
GTP -ENTE GESTOR RED TRANSPORTE Y PUERTO
- H** → HANNING & KAHL GMBH & CO. KG
HARTING IBERIA, S.A.
- I** → IBRE SARL
ICER BRAKES, S.A.
IDOM INGENIERIA Y SISTEMAS S.A.
- IESAL S.A.L.
IMEVAL, S.L.
IND. TALL. RUIZ ELECTRO MECANICA, S.A.
INDRA SISTEMAS, S.A.
INFESA
INGENIERIA PARA EL CONTROL DEL RUIDO, SL
INGENIERIA Y SERVICIOS DE MONTAÑA, S.A.
INSTITUTO TECNOLÓGICO DE ARAGON
INTEGRAL DESIGN & DEVELOPMENT
INTRAESA
- J** → JEZ SISTEMAS FERROVIARIOS, S.L.
- K** → KLK ELECTRO MATERIALES, S.A.
KONECRANES AUSIO, S.L.U.
KONTRON AG
- L** → LA CELSIA, S.A.S.
LA FARGA LACAMBRA, S.A.U.
LOHR INDUSTRIES
- M** → MAQUETREN
MASATS, S.A.
MAZEL GROUP
METCOEX GROUP
METRO DE MADRID S.A.
METROPOLITANO DE LISBOA, E.P.E.
MFL MASCHINENFABRIK LIEZEN UND GIESSEREI GMBH
MGN TRANSFORMACIONES DEL CAUCHO, S.A.
MILESYS
MODELPOREX S.L.
MONDRAGON SOLUCIONES
MONTANE COMUNICACION S.L.
MP CORPORACION INDUSTRIAL, S.L.
- N** → NOVACERO
- O** → OPTIMUS, S.A.
ORONA
- P** → PATENTES TALGO, S.L.
PINTURA INDUSTRIAL MESTRES, S.L.
PLANYTEC, PROYECTOS Y CONSULTORIA, S.L.
PLEGADOS Y MANUFACTURAS YAGUE, S.A.
PMA PROTECCION CABLE S.L.
PROINSA
PROSYS
- R** → RAILGRUP
RAILNETSERVICE GMBH
RAILTECH - SUFETRA
RAILWAY GAZETTE INTERNATIONAL
RENFE
RETOP ESSEN ITALIA
RIPLEG SAU
ROCKDELTA A/S
ROXTEC SISTEMAS PASAMUROS, S.L.
RUGGEDCOM INC.
SALUD SERVIS, S.L.
SCHWIHAG AG.
SEMI,S.A.
SENER INGENIERIA Y SISTEMAS S.A. BARCELONA
SICE
SIEMENS, S.A.
SODECA
SOLYTEK SARL
SOPRANO
SST SIGNAL & SYSTEM TECHNIK GMBH
STAHLWILLE
SUJECIONES DE VIA S.L.
TALLERES ALEGRIA, S.A.
TECALUM, S.L.
TELTRONIC
TEMPEL, S.A.
TORNERIA INDUSTRIAL, S.A.
TRAMVIA METROPOLITA S.A.
TRANSDEV ESPAÑA, S.L.
TRANSPORTS METROPOLITANS DE BARCELONA
TRATAMIENTOS Y ACABADOS POR CATAFORESIS
TRESSE METALLIQUE J.FORISSIER
- T** → UBIFRANCE - FRENCH PAVILION
VEINTEPIES.COM
VIA LIBRE
VOSSLOH ESPAÑA, SAU
- U** → UBIFRANCE - FRENCH PAVILION
- V** → VEINTEPIES.COM
VIA LIBRE
VOSSLOH ESPAÑA, SAU
- Z** → ZOLLNER SIGNAL GMBH